

BUSINESS ADMINISTRATION - REAL ESTATE, ASSOCIATE OF APPLIED BUSINESS

Curriculum Code #0233

Effective May 2026

Division of Engineering, Business and Information Technologies (<http://catalog.lorainccc.edu/academic-programs/engineering-business-information-technologies/>)

This program is designed to prepare individuals for employment in the field of real estate. The four real estate courses satisfy the pre-license education requirement for the State of Ohio Real Estate Salesperson's License examination, and completion of this program may meet the education requirement for an Ohio Real Estate Broker's license. Lorain County Community College has articulation agreements with colleges and universities including programs offered by Lorain County Community College's University Partnership. Any student interested in pursuing a bachelor degree needs to check with the university to which he/she is transferring for course requirements.

First Year

Fall Semester		Hours
ACTG 151	ACCOUNTING I - FINANCIAL	4
ENGL 161	COLLEGE COMPOSITION I	3
FNCE 111	REAL ESTATE PRINCIPLES & PRACTICES	3
FNCE 112	REAL ESTATE LAW	3
SDEV 101	INTRODUCTION TO THE LCCC COMMUNITY ⁶	1
FNCE 113	REAL ESTATE FINANCE	2
FNCE 114	REAL ESTATE APPRAISAL	2
Hours		18

Spring Semester

CISS 121	MICROCOMPUTER APPLICATIONS I	3
ECNM 151	PRINCIPLES OF MACROECONOMICS	3
ENGL 162	COLLEGE COMPOSITION II ³	3
Select one of the following:		3-4
MTHM 158	QUANTITATIVE REASONING	
MTHM 168	STATISTICS	
MTHM 171	COLLEGE ALGEBRA ²	
PHLY 161	INTRODUCTION TO ETHICS	3
Hours		15-16

Second Year

Fall Semester		Hours
BADM 161 or BADM 165	BUSINESS LAW I or LEGAL ENVIRONMENT OF BUSINESS	3
ECNM 152	PRINCIPLES OF MICROECONOMICS	3
ENTR 200	ENTREPRENEURSHIP	3
ENTR 201	ENTREPRENEURIAL FINANCE ^{3,5}	3
Science Elective ⁴		3-4
Hours		15-16

Spring Semester

BADM 211	BUSINESS COMMUNICATIONS ³	3
BADM 255	HUMAN RESOURCES MANAGEMENT ¹	3
MKRG 245	SOCIAL MEDIA MARKETING	3
PSYH 151 or SOCY 151G	INTRODUCTION TO PSYCHOLOGY or INTRODUCTION TO SOCIOLOGY	3
Hours		12
Total Hours		60-62

¹ This course is required for the Ohio Real Estate Broker's license.

² The required math course may vary depending on the transfer institution. Students planning to transfer should verify the specific math course requirements with their intended institution or consult an advisor for guidance.

³ Indicates that this course requires a prerequisite.

⁴ Science elective from Ohio Transfer 36 (<http://catalog.lorainccc.edu/academic-information/transfer-module-requirements/>) (with lab if required by accepting institution).

⁵ FNCE 251 may be used as a substitution for ENTR 201. Check catalog for FNCE 251 prerequisites.

⁶ A student must register for the orientation course when enrolling for more than six credit hours per semester or any course that would result in an accumulation of 12 or more credit hours.

Program Contact(s):

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For information about admissions, enrollment, transfer, graduation and other general questions, please contact your advising team (<https://www.lorainccc.edu/admissions-and-enrollment/advising-and-counseling/>).

More program information can be found on our website.
(<https://www.lorainccc.edu/business-programs/associate-applied-business-real-estate/>)

Credit for Prior Learning (PLA) options may be available for your program.

For more information, please visit our website: www.lorainccc.edu/PLA
(<http://www.lorainccc.edu/PLA>)

Program Learning Outcomes

1. Contrast and apply principles and practices of real estate selling in the state of Ohio.
2. Distinguish between and analyze the multiple (economic, financial, legal, international, and social) components of business.
3. Construct and utilize effective documents and presentations using technology.